

***DRIVER SAFETY & COMPLIANCE TRAINING
COMPANY IN AUSTIN AREA*****Listing ID #: 7973****Listing Agent: Marcia Bowron****General Information**

Year Established: 10 / 2009
Year Acquired: 10 / 2009
General Location: Houston - West
Employees: FT: 0 PT: 2 Contract: 0 Owners: 2
Operating Hours: 5 days, Mon - Fri 8am - 5pm

Reason for Sale: Retirement

Facilities

Type: Home-Based Business
Size: N/A
Rent/Mo: \$0
Lease Expires: n/a
Renewal Option: N/A
Security Dep: \$0
Land Area: N/A
CAM \$0 Taxes \$0 Ins. \$0

Business Summary

This 7 year old company located outside of Austin offers important driver safety and compliance training and DOT Training Courses, working to ensure company's truck drivers are in full compliance with all DOT Safety and HazMat rules and regulations. Their transportation safety training programs not only improve their client's driver's safety skills, but also save their client money on compliance fines and equipment costs while keeping their client's CSA Scores low. Their training material is prepared for the proper skill level of the drivers attending. They have been the preferred Driver Safety Consultants for major O&G corporations since 2009, making a significant impact on lowering their CSA Scores and reducing DOT Fines and Incidents and have made significant progress in reducing the number of truck rollovers when driving on lease roads and public roads. They specialize and excel in keeping up with the ever changing Local, State and Federal Standards to ensure the highest level of driver Safety & Productivity for their clients. Offering customized training and flexible schedules, 60% of their revenues comes from training new hires, 30% comes from refresher training, and 10% comes from consulting. 70% of revenues come from clients within TX and 30% are outside. Seller will train buyer after closing.

Assets Included All assets of the business except exclusions. See list of equipment in file.
Assets Excluded Cash, Accounts Receivable, Deposits and Personal Items.
Assets Leased None
Growth Potential Obtain clients outside O&G industry

Financial Summary

Business Price:	\$185,000	Gross Revenue:	\$185,267 (Pro Forma)
Real Estate Price:	\$0	Discretionary Earnings:	\$131,660 (Pro Forma)
Net Liquid Assets:	\$0	FF&E:	\$7,000
Total Investment:	\$185,000	Inventory at Cost:	\$0
Down Payment:	\$185,000	Auto & Truck:	\$0

obtained from the Seller. Certified Business Brokers has not verified this information, nor does it make any representations, express or implied, that this information is accurate. All prospective Buyers should verify information to their satisfaction. Numbers designated as "Proforma" are estimates by the Seller that are not supported by Financial Statements or Tax Returns.