



Listing #2854R
Listing Agent: R. Clements

Reputable Home Renovation Contractor

Type of Business:

This award-winning design/build remodeling business for sale in eastern Massachusetts specializes in residential renovations and home additions. They have been in business for 44 years and have established a long list of referring and repeat customers. With an experienced team, the company has well-established systems in place, which has created a turn-key business not normally seen in this industry. The company had a very profitable 2017 and anticipates having similar results in 2018 based on their substantial backlog report.

Market Opportunity:

This business has seen strong growth in the remodeling industry through its design/build and specialty work including aging-in-place, best use of space, and sustainability. With the increasing age of many homes in the eastern Massachusetts area, the opportunity for residential remodeling work continues to grow. Additional growth could be realized through increasing marketing efforts, adding more labor, and expanding its geographic territory.

Reason for Selling:

Retirement.

Financial Statistics

This business is on a fiscal year ending December 31. Outlined below is a snapshot of the revenue and net owner benefit for the past three years with a year-to-date P & L for 2018.

	<u>8 MO 2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
Revenue	\$1,990,327	\$3,236,560	\$2,617,845	\$1,906,335
N.O.B.	\$225,340	\$617,481	\$464,203	\$210,615

Net Owner Benefit (NOB) is the amount of cash generated by the business to be used at the discretion of the owner.

The selling price is \$940,000, which includes all the assets listed on the Asset List.

Disclaimer: The information contained in this document is taken from sources provided by the seller and is not warranted or guaranteed by the Broker. Its content has been approved by the Seller and is subject to corrections and /or changes.

FOR MORE INFORMATION ON THIS OUTSTANDING ACQUISITION OPPORTUNITY, PLEASE CONTACT:

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