

**INNOVATIVE WHOLESALE MANUFACTURER,
IMPORTER AND DISTRIBUTOR OF UNIQUE AND
PATENTED ALL SEASON SPECIALTY
PRODUCTS SELLING TO MAJOR CLIENTS
(MANUFACTURING, IMPORTING, DISTRIBUTION,
CONSUMER PRODUCTS)**

BERGEN COUNTY, NEW JERSEY

Listed Price: \$ 22,950,000

Listing ID: CNJ3331128



Listing Details

Gross Revenue: \$ 26,511,482
Cash Flow: \$ 4,524,622
FFE: \$ 462,000 (Included in Price)
Inventory: \$ 3,871,000
Form of Ownership: LLC
Terms and Conditions: NEGOTIABLE
Reason for Sale: **RETIREMENT** The seller would consider either managing the business or consulting with the new owner after closing.

Training & Support: COMPLETE TRAINING AND SUPPORT PROVIDED

Listing Summary

**Business
Description:**

**THIS COMPANY'S MAJOR LINE OF PRODUCTS
ARE 100% NATURAL AND SOLD TO THE
LARGEST BIG BOX RETAILERS IN THE COUNTRY.**

**An industry leader with innovative patented classic
products sold year round and a seasonal division
with unique and exclusive classic product
offerings for every season.**

**Major retailers also use this vendor for specific
classic holiday items to drive their holiday sales.**

**The company derives most of its business from
exclusive patented imports and supplements those
imports with exclusive Made in America items.**

Distribution is done through public warehousing.

**Historical
Summary:**

**Started in 2003 this business has expanded into an
important year round supplier of key products to
some of the largest retailers in the country.**

**No retailer has been able to keep up with the
demand for these products to date.**

**This business has increased annually by at least
30%.**

**With huge demand for its products continuing,
growth of at least 30% annually is anticipated far
into the future.**

**Product sourcing to accommodate this growth is
readily available.**

**Owner
Qualifications:**

BUSINESS EXPERIENCE

Competition:

EXTREMELY LIMITED

Potential Growth:

UNLIMITED

Financing/Terms: NEGOTIABLE

Location

Lease Expire: 0000-00-00
Option: YES
Lease Security: 6125
Monthly Rent: \$ 6,125
Square Footage: 3500
Type of Location: Office Building
Facilities: **MANAGEMENT OFFICES IN A COMMERCIAL BUILDING**

Operation

Year Established: 2003
Days & Hours of Operation: MON- FRI 9AM -5PM
Owner Hours: 35
Employees: 16
Managers: 4
Absentee Owner: No

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