



Blinds & Shades Business

Hampton Roads, Virginia



Well-established seller and installer of quality blinds and shades with an award winning reputation for outstanding customer service. National name brand products include wood & faux wood blinds, vertical blinds, mini blinds and cellular and natural shades. The business provides complete in home service from measuring to installation. Located in a thriving metropolitan marketplace, the business has produced consistent profitable revenue growth each year.

Started almost three decades ago, the business has a great reputation for offering quality products at a reasonable price. All sales are paid for on a 50% down basis. Products are ordered direct from the manufacturer. Due to the prompt turnaround from the manufacturer, **NO INVENTORY IS NEEDED!** In addition, even though the business has a convenient 800 square foot showroom for customers, the business can be home based.

The business would be perfect for a husband and wife. The store is open only 10-5 weekdays. The seller will provide a reasonable transition period and is willing to work with the new owner on limited part time basis if desired.

Growth expansion is possible by adding soft treatments and interior design. Reason for sale is retirement.

Purchase Price: \$295,000
Gross Revenues: \$399,290
Cash Flow: \$ 100,196
Cash Flow Type: SDCF
FF&E: \$12,500

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