

**Confidential Business Profile**

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***SITE PREPARATION & PRECONSTRUCTION  
COMPANY IN HOUSTON - EST. 30 YRS***

**Listing ID #: 8013****Listing Agent: Ryan DeGennaro****General Information**

Year Established: 1979  
Year Acquired: 1979  
General Location: Houston - West  
Employees: FT: 5 PT: 0 Contract: 0 Owners: 2  
Operating Hours: 6 days; Job based  
  
Reason for Sale: Partners retiring

**Facilities**

Type: Home-Based Business  
Size: N/A  
Rent/Mo: \$0  
Lease Expires: N/A  
Renewal Option: 0  
Security Dep: \$0  
Land Area: N/A  
CAM \$0 Taxes \$0 Ins. \$0

**Business Summary**

This company has been providing pre-construction and site preparation services to property owners through general building contractors since 1979. They offer a full range of site preparation services for new commercial builds such as schools, municipal/city buildings, churches, shopping centers, residential builders and more. They provide all site preparation services such as land clearing, demolition, fill material, stabilization, detention/ retention ponds, parking lots, building pads, foundations and almost any other service needed prior to construction. They offer an efficient, cost-competitive quality service that has enabled the company growth to exceed the industry. Sales climbed substantially year over year and should continue to do so; the owners are now ready to pass the business to someone to take it to the next level. Buyer could incorporate some technology advancements in this business which could greatly increase productivity and the acceptance of submitted bids. The current owners have refused to work outside of a tight radius of their home office -- increasing that radius could skyrocket sales. Rare opportunity to take the reins on an established business requiring few employees to generate a tremendous cash flow.

**Assets Included** All assets of the business except exclusions. See list of equipment in file.  
**Assets Excluded** Cash, Accounts Receivable, Deposits, Personal Items and Work In Progress.  
**Assets Leased** None  
**Growth Potential** Bid on projects outside of local county.

**Financial Summary**

Business Price: \$8,750,000  
Real Estate Price: \$0  
Net Liquid Assets: \$0  
**Total Investment: \$8,750,000**  
Down Payment: \$8,750,000

Gross Revenue: \$11,113,468 (Pro Forma)  
Discretionary Earnings: \$4,209,755 (Pro Forma)  
FF&E: \$737,881  
Inventory at Cost: \$0  
Auto & Truck: \$0

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