

## **FOR SALE: 8 Health Supplement Stores in Texas**

*Franchise nutrition retail outlets with over \$3.8M in sales, all absentee owned!*

### Financial Overview

**List Price:** **\$2,048,000**  
**Gross Sales Combined**  
\$3,860,196  
**Owner Profit/Cash Flow Combined**  
\$585,322  
**Profit Margin:** 15% (absentee owners)  
**Multiple:** 3.5  
**Valuation:** 2016 Cash Flow x Multiple = Price  
\$585,322 x 3.5 = \$2,048,627

**8 locations are spread across all corners of Texas, and can be bought as a package, solely, or broken down into closer geographical packages.**

### Business Information

**Location and Service Area:** Texas  
**Product Mix:** 80% private label sold exclusively at these stores and 20% "off the shelf" products  
**Diversified Customer Mix:** (1) Weight loss supplements and nutrition planning, (2) Strength & conditioning – high school, college and adult athletes, (3) Wellness – 40-65 years of age  
**Reason for Sale:** Capital for new investments  
**Employees:** (~24) 2-4 on average with manager at each location  
**Hours:** Vary by Store (Retail Hours)  
**Seller Training Period:** Corporate to provide training  
**Profit Opportunities:** corporate has a good marketing and loyalty program in place, but a buyer could sponsor sports teams and events to increase traffic  
**Current Owners' Responsibilities:** Owners oversee financials, but have staff in place to operate the stores' day-to-day needs.

### Funding Example

**Purchase Price:** **\$2,048,000**  
15% **Buyer Down Payment:** \$307,200  
15% **Seller Financing:** \$307,200  
70% **Bank Loan:** \$1,433,600

*A 15% down payment of \$307,200 would profit \$269,386 during the first year, representing an 87% return.*

### Assets Included in Purchase: \$380,000+

**Equipment:** \$20,000 - \$30,000 per store on average  
**Inventory:** \$20,000 - \$25,000 per store on average

### Description

These health & nutrition stores with over \$3.8M in sales are a leading retailer in the health and fitness industry. There are a total of 8 locations across Texas, all in different cities. Each is absentee owned and has staff in place to manage day-to-day operations. All locations have an average of 2 to 4 employees with roughly \$25,000 in equipment and \$22,500 in inventory.

Customers come from diverse backgrounds, relying on this franchise for weight loss supplements and nutrition planning, strength & conditioning for sports, and for wellness in adults. The franchise ensures strong purchase power with "off the shelf" products so that each store can attain high profit margins. Brand products comprise 80% of sales, and customers are invited into a loyalty program for a small monthly fee.

A buyer putting 15% down (\$307,200) would see a first year's profit of \$269,386, which is 47% higher than the net income from the most profitable location.

### Next Steps

For a detailed financial package, please contact Cortney Sells or one of The Firm Business Brokerage's professionals at 402.998.5288 or email [Confidential@TheFirmB2B.com](mailto:Confidential@TheFirmB2B.com).