

FOR SALE: Southeastern KS Funeral Home

Seller will stay on as Funeral Director/Embalmer!

Financial Overview

List Price: \$60,000

Gross Sales

2016: \$224,000

32 deaths in 2016 with the average funeral costing \$7,000

Valuation: Cost to Create

It would take far more time, energy and financing to recreate this business to its current standards than it would to purchase it at \$60,000.

Business Assets

Equipment: Furnishings, chapel equipment, prep room equipment

Vehicles: Hearse

Inventory: Casket corners and urns

Pre-Need: \$100,000

**amounts may vary*

Business Information

Year Established: 2012

Location: Southeastern Kansas

Service Area: 25-mile radius – Southeastern Kansas, Northeastern Oklahoma, Southwestern Missouri

Annual Service Stats:

- 2017 – 18 deaths to date
- 2016 – 32 deaths
- 2015 – 38 deaths

Services:

- Full traditional
- Cremation
- Graveside
- Forwarding
- Receiving

Building: 3,900 sq. ft – seating for 150+

Reason for Selling: Family tragedy

Seller Training Period: Seller to remain on for as long as needed.

Growth Opportunities: Advertise more in local papers within a 25-mile radius. Expand service area. Attend trade shows.

Current Owner's Responsibilities: Funeral Director/Embalmer

Description

Located in southeastern Kansas, this funeral home is well-established with a seller that will stay on as Funeral Director/Embalmer. The seller has decades of experience in the funeral industry from all aspects, and opened this location in 2012. Services are offered within a 25-mile radius across southeastern Kansas, northeastern Oklahoma and occasionally into southwestern Missouri.

The business has a large pre-need base currently sitting at \$100,000. Services range from full traditional and graveside to cremation, forwarding and receiving. To date in 2017, the seller has attended to 18 deaths. The 3-year average for deaths is around 37.

Funeral visitations are held in the 3,900-sq. ft. facility with seating for over 150. The building also has a merchandise selection room, an arrangement office, a state room and a chapel. Located directly along a well-traveled street, the facilities are in excellent condition and well-maintained.

Listed at \$60,000, the business has been valued on a cost-to-create basis. It would take far more time, energy and financing to recreate this established business at its current standards than it would to purchase it for the listed price.

Next Steps

For a detailed financial package, please contact Cortney Sells or one of The Firm Business Brokerage's professionals at 402.998.5288 or email Confidential@TheFirmB2B.com.