

# BUSINESS BROKERS OF SAN ANTONIO

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## S463– Pool Retail, Route, and Repair Business

This retail pool supply business is located on a busy thoroughfare in the Central San Antonio area with affluent neighborhoods nearby. Vendor relationships with the top name brands are already in place. The retail business pays for the overhead, provides great advertisement for walk in traffic for all lines of business, provides pool supplies at a discount to the local route and repair business.

Also included with the brick and mortar retail business is a maintenance or residential route component of residential pool route accounts (roughly \$153k of revenue and growing) to augment the store sales and overall profitability of the offering. There is capacity to increase the number of homes serviced by about 30% with the existing staff and trucks. A third business line includes a repair or service component.

Current owner is willing to assist buyer with extended transition and is flexible on how the transition is structured. Included with the sale are vehicles used for delivery, service, and maintenance. Some owner financing may be available depending on buyer and offer structure.

This is structured as an asset sale and is neither an offer nor a solicitation to sell securities. Call Doug Scheiding at 210-348-8989 or email at [info@bbofsa.com](mailto:info@bbofsa.com) for more information.

| PRICE              |                       | REAL ESTATE              |               |
|--------------------|-----------------------|--------------------------|---------------|
| Asking             | \$349k plus inventory | Building                 | 2,600 sq ft   |
| Assets (FFE + inv) | \$109,000             | Mo. Rent Payment         | \$3,500 + NNN |
| Annual Receipts    | \$833,322 ('16)       | Lease Expiration         | 2020          |
| Owner Cash Flow    | \$151,500 ('16)       |                          |               |
| OPERATION          |                       | ASSETS                   |               |
| Employment (Full)  | 3 FT                  | Inventory (not included) | \$59,000+     |
| Employment (Part)  | 2 PT                  | FFE (included)           | \$50,000      |
| Payroll/Month      | \$10,500              |                          |               |
|                    |                       | Location                 | Bexar County  |