

**IT INSTALLATION AND ELECTRICAL CONTRACTOR  
IN HOUSTON****Listing ID #: 8069**  
**Listing Agent: Chris Treleven****General Information**

Year Established: Oct., 2015  
Year Acquired: Oct., 2015  
General Location: Houston - West  
Employees: FT: 0 PT: 0 Contract: 8 Owners: 1  
Operating Hours: No set days / hours; By appointment  
  
Reason for Sale: Focus on other business opportunities

**Facilities**

Type: Free-Standing Building  
Size: 1550SF  
Rent/Mo: \$1,400  
Lease Expires:  
Renewal Option:  
Security Dep: \$0  
Land Area: N/A  
CAM \$0 Taxes \$0 Ins. \$0

**Business Summary**

This IT installation and electrical contracting company has attained high profitability in its short 2+ year existence, all through referrals and "word-of-mouth". The company has no website or active marketing program! Working with both manufacturers and retailers, the company installs POS systems, drive-thru audio, timer systems and LED lighting/upgrades in fast-food restaurants and other retail businesses. Customer lists include Sonic, McDonalds, Hartz Chicken, Little Caesars, Starbucks, and many others, as well as several national audio, communication & software manufacturers and the State of Louisiana. In addition to their reputation for providing responsive, trained personnel, the firm's ability to perform the electrical portion of an installation provides added customer benefit and a competitive advantage. Another revenue stream comes from providing maintenance and service on the systems installed by the company and others. While primarily servicing a regional customer base, the firm is expanding nationally, now working in seven states across the U.S. With the addition of an internet presence and an organized sales and marketing effort, the potential to grow this business is unlimited!

**Assets Included** All assets of the business except exclusions. See list of equipment in file.

**Assets Excluded** Cash, Accounts Receivable, Deposits and Personal Items.

**Assets Leased** None

**Growth Potential** Create a website and internet presence. Hire a salesperson(s). Consider reselling manufacturers' products.

**Financial Summary**

Business Price:	\$1,800,000	Gross Revenue:	\$1,678,814 (Actual)
Real Estate Price:	\$0	Discretionary Earnings:	\$943,362 (Actual)
Net Liquid Assets:	\$0	FF&E:	\$5,000
<b>Total Investment:</b>	<b>\$1,800,000</b>	Inventory at Cost:	\$12,000
Down Payment:	\$1,800,000	Auto & Truck:	\$54,500

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