

**The Firm Business Brokerage**

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**ID#: DEN007**

**FOR SALE: Established Dental Practice on Dodge Street**

*Patients are 90% adults, and assistants are cross-trained in prophylaxis*

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| Financial Overview  **Gross Sales**  **2016:** $233,570  **Owner Profit/Cash Flow**  **2016:** $53,341  **2015:** $44,646  **Profit Margin:** 23% |  | Description  Patients are 90% adults and 10% kids for this established dental practice on Dodge Street in Omaha. The seller is a part-time DDS working 25 hours/week, and has 2 PT assistants cross-trained in prophylaxis, billing, scheduling, and coordinating lab work. Opened in 1981, all patients are private pay or dental insurance, and no Medicare or Medicaid is accepted.  Located near the Dodge Expressway, the practice occupies a 1,200-sq. ft. space that contains 3 operatories. Equipment includes digital x-ray machinery, a digital records system, standard dental equipment, and office furniture & fixtures.  The seller has gradually cut back hours over the last 10 years, and currently works 25 hours/week. On staff are 2 PT Assistants working 30 hours and 35 hours/week respectively. Both are able to handle billing, scheduling, lab work, and are certified in prophylaxis. The seller will provide 6 months of transition to assist with client retention.  Growth exists in relocating the practice for more visibility and expansion capabilities. This is a great opportunity for a young DDS to branch out with their own practice, or for a larger operation to open a second location to expand territory.  Next Steps  For a detailed financial package, please contact Cortney Sells or one of The Firm Business Brokerage’s professionals at 402.998.5288 or email [Confidential@TheFirmB2B.com](mailto:Confidential@TheFirmB2B.com). |
| Assets Included in Purchase  **Equipment:** Digital x-ray, standard dental equipment, office furniture and fixtures, and digital records system  **Inventory:** Gloves, anesthetic, and more |  |
| Business Information  **Years in Business:** 35+  **Location:** Omaha  **Clients:** 90% Adults / 10% Kids   * All private pay & dental insurance * **No** Medicare/Medicaid   **Building:** 1,200 sq. ft. – 3 operatories  **Reason for Selling:** Retirement  **Employees:** 2 PT Assistants for billing, scheduling, teeth cleaning, and coordinating lab work  **Seller Training Period:** 6 months  **Growth Opportunities:** Move locations for more visibility and expansion capabilities.  **Current Owner’s Responsibilities:** Part-time DDS working 25 hours/week |  |
|  | Last Revised 12/19/17 by MT | |
| ***- CONFIDENTIAL -*** | | |
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