

OB/GYN PRACTICE FOR SALE



Orange County, CA

ASKING \$249,000

Gross Income

2017 = \$561,080*

2016 = \$555,667

2015 = \$468,676

***Based on 2017 P&L**

REF#MD854

Practice Background & Location

Located in bustling central Orange County, this practice serves a high population urban/suburban area adjacent to one of the region's busy hospitals. The area has experienced steady population growth throughout the practice's nearly 40 year history, and that growth has been reflected in the practice's gross figures.

Practice Information

A 1,760 Sq.Ft. office in a busy medical complex with abundant patient referral sources, with 70% of the practice's patients coming from outside physicians. In addition to the doctor, a nurse practitioner is employed for 8 hours a week. This is a busy OB/GYN practice, seeing over 200 patients a month on average, surrounded by high density suburbs with immediate freeway access.

MCO/HMO Payers

- Prospect Medical Group
- Regal Medical Group
- Monarch Medical Group
- St. Joseph's Medical Group
- St. Joseph's Heritage Medical Group
- Cal-Optima Community Network

Office Hours

Monday-Friday 9 a.m. - 12 p.m.
1:30 p.m. - 5 p.m.

ACQUISITION FINANCING AVAILABLE

Case Mix

- 49% = Office Services (Exams)
- 42% = Surgeries/Deliveries (Hospital)
- 6% = Diagnostic Procedures
- <1% = Hospital Services
- Varied = Non-medical income (research, etc.)

Clinical Focus

- 37% = Obstetrics
- 39% = Gynecology (Well women's visits)
- 24% = Gynecology/Surgery

Payment Sources

- 51% = MCO/HMO
- 25% = Medi-cal/Medicaid
- 19% = PPO
- 3% = Cash
- 2% = Medicare

Patient Statistics

- 221 Patients/mo
- 75 New Patients/mo
- 1,660 Active Patients/12 mo
- 70% of patients referred by physicians

All information has been provided to the best of the Seller's knowledge and is deemed reliable but not guaranteed by ProMed Financial, Inc.

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