

**The Firm Business Brokerage**

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**ID#: CHI030**

**FOR SALE: Two Location Christian Child Care**

*Located within churches and room to grow without additional investment!*

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| Financial Overview  **List Price: $316,000**  **Gross Sales**  **2017:** $936,818  **Owner Profit/Cash Flow**  **2017:** $90,315  **Profit Margin:** 10%  **Multiple:** 3.5  **Valuation:** 2017Cash Flow x Multiple = Price  $90,315 x 3.5 = $316,103 |  | Funding Example  **Purchase Price: $316,000**  *12.5%* **Buyer Down Payment:** $39,500  *12.5%* **Seller Financing:** $39,500  *75%* **Bank Loan:** $237,000  *A 12.5% down payment of $39,500 returns 101% in the first year after debt payments!*  Description  Located in two local non-denominational Christian churches, these established child care centers are full of academics, laughter, and excellent nutrition. Enrolled at these centers are infants 6 weeks and up, toddlers, pre-kindergarten, and school age children. Great care has been taken to develop schedules and learning activities for each classroom that is age-appropriate and engaging. Nutrition services are contracted through Kinderbites, so breakfast, lunch, and snacks are taken care of and brought to the center each morning. With 2 vans for transportation, this center is able to provide exciting field trips as well as school-age pick-ups and drop-offs to local area schools.  Located within two different non-denominational churches, these centers offer secured entry and computer-based self-check-in and check-out for busy parents. Though some spaces are shared between the churches and the child care centers, this business has positive relationships with the churches and they work together to meet the needs of both parties.  All staff have been with this company for at least a year and many for 2-5 years. Directors and Assistant Directors lead day-to-day operations and manage the business with little active oversight from the owner.  Next Steps  For a detailed financial package, please contact Cortney Sells or one of The Firm Business Brokerage’s professionals at 402.998.5288 or email [Confidential@TheFirmB2B.com](mailto:Confidential@TheFirmB2B.com). |
| Assets Included in Purchase: $164,000  **Equipment:** $150,000: Baby buggies, toys, computers, tables, chairs, mealtime equipment, location 2 security cameras  **Vehicles:** $14,000: 2 vans 2004 Chevy 3500, 2001 Ford Econoline  **Intangible Assets:** Positive reputation, great relationship with church landlords, word-of-mouth referrals, established routines  *\*amounts may vary* |  |
| Business Information  **Year Established:** 2012  **Location:** Lincoln, Nebraska  **Services:** Child care for infant, toddler, pre-k, and school age children  **Enrollment:** Location 1: 65; Location 2: 56  **Lease:** Location 1: 6,000 sq. ft., 6 classrooms, kitchen, play room; Location 2: 6,469 sq. ft., 4 classrooms, 3 open concept classrooms, kitchen  **Reason for Selling:** Focus on other business  **Employees:** Location 1: 16 including Director and Assistant Director; Location 2: 11 including Director and Assistant Director  **Hours:** Location 1: 7-5:30; Location 2: 6:30-6  **Seller Training Period:** 90 days transition  **Growth Opportunities:** Offer more Title XX, increase enrollment, add school age at location 1  **Current Owner’s Responsibilities:** Business management, mostly absentee |  |
| ***- CONFIDENTIAL -*** Last Revised ETB 4/18 | | |
| *The Firm makes no warranties or representation in consideration to the information provided above. All communication regarding this business must occur directly with The Firm Brokerage, LLC.* | | |