

# Growing Tree Service Company for Sale

## Company Overview

This well-established business offers several tree services to a diverse base of both commercial and residential customers. Its services include tree trimming, grinding, stump removal, and more. The Company has an equipment base that far exceeds that of other industry operators. On top of that, cash flow margins have been consistently high as the business generates a significant amount of cash annually.

The owners oversee several business interests and have decided to transition the Company to new ownership. They are willing to provide assistance to a new owner through a reasonable transition period.



## Investment Highlights

**Extensive Equipment Portfolio:** The Company holds a large amount of high value equipment that provides a competitive advantage. Another crew of tree servicers could be hired without the need for further equipment investment.

**Cash Flow Generation:** The Company has been able to maintain high cash flow margins. This has allowed for the advanced investment in equipment without the need for debt.

**Reputability:** The Company has become well-known in the area for the quality of services provided. Customers are advocates for the Company online and provide word-of-mouth referrals on behalf of the Company.

## Growth Opportunities

Enhanced Marketing Strategy

Underutilized Equipment

Focused Management

## Financial Summary

Asking Price: \$950,000

2017 Revenue: \$913,524

2017 Seller's Discretionary Earnings: \$386,857