

**HOUSTON POOL & OUTDOOR LIVING & DESIGN
CONSTRUCTION COMPANY - PROPERTY OPTIONAL****Listing ID #: 8107**
Listing Agent: Frank Stabler**General Information**

Year Established: 2005
Year Acquired: 2005
General Location: Houston - North
Employees: FT: 2 PT: 1 Contract: 6 Owners: 1
Operating Hours: 6 days, Mon - Sat 8am - 5pm; Sat.
by appt. only (Designs); Field Work
7:30am-6pm; Office closed Sat. and
Sun.

Reason for Sale: Seller owns multiple companies.
Divesting this company will allow
him to focus on others.

Facilities

Type: Free-Standing Building
Size: 3000SF
Rent/Mo: \$6,250
Lease Expires: Seller owns real estate
Land Area: 17,000SF

Business Summary: This company provides design and construction of stunning custom high-end swimming pools and beautiful outdoor living areas across Houston. They turn customers' backyards into showplace retreats. Pool designs range from formal, old-world replicates to natural lagoons with waterfalls, vanishing edges, beach approaches, bridges, rock slides and numerous other water features. In addition, the company builds outdoor kitchens, pergolas, fire pits, fountains, patios, and entertainment areas that enhance the lifestyles of the homeowners. Most new projects come from referrals by happy customers. Staff is friendly, knowledgeable and experienced in all phases of construction and design. Strong relationships with select subcontractors that are used for specialized services. Revenue increase of 34% over previous year. Cad-cam design software and well-maintained equipment. Located in an upscale, rapid growth area in a highly visible space off of a major freeway. Continuous backlog of projects. Growth could be ramped up quickly by hiring an additional project manager. Implementing a pool repair/maintenance division would be a natural fit and could drive substantial growth. Great opportunity to acquire a premiere company that is already established as a market leader and poised for an extraordinary future.

Assets Included All assets of the business except exclusions. See list of equipment in file.

Assets Excluded Cash, Accounts Receivable, Deposits and Personal Items.

Assets Leased None

Growth Potential Hire additional project managers. Start a pool maintenance / repair division. Offer paver maintenance.

Financial Summary

Business Price:	\$745,000	Gross Revenue:	\$1,986,207 (Actual)
Real Estate Price: (Optional)	\$0	Discretionary Earnings:	\$286,414 (Actual)
Net Liquid Assets:	\$0	FF&E:	\$20,000
Total Investment:	\$745,000	Inventory at Cost:	\$15,000
Down Payment:	\$745,000	Auto & Truck:	\$50,000

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