

**Confidential Business Profile**

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FAMILY-OWNED HEAVY CONSTRUCTION COMPANY**Listing ID #: 8121****Listing Agent: Frank Stabler****General Information**

Year Established: 2000
Year Acquired: 2000
General Location: Houston - NE
Employees: FT: 59 PT: 2 Contract: 0 Owners: 2
Operating Hours: 5 days, Mon - Fri 7am - 4:30pm

Reason for Sale: Retirement

Facilities

Type: Office Building
Size: 700SF
Rent/Mo: \$2,000
Lease Expires: Month-to-Month
Renewal Option:
Security Dep: \$0
Land Area: N/A
CAM \$0 Taxes \$0 Ins. \$0

Business Summary

Family-owned heavy construction company in business for over 18 years. Located in the very active construction market of Houston, Texas. Primarily working for City, County and State government entities. Company has broad capabilities to perform any type of construction but the focus is on mobility projects which include road building, bridge building, clearing, underground work, drainage, excavation, retention ponds and structure builds. Strong reputation across all government groups for providing quality work on-time and on-budget. They are selective in the types of jobs they bid and have an excellent success rate in being awarded top-tier projects. The broad capabilities of the company eliminate the need to hire subcontractors which places it in a strong competitive position on every bid. Experienced workforce with low turnover. Bonded. Strong growth potential in focusing on flood control projects and expanding into private sector construction. Great opportunity to broaden your operations into one of North America's fastest growing economies.

Assets Included All assets of the business except exclusions. See list of equipment in file.

Assets Excluded Cash, Accounts Receivable, Deposits and Personal Items.

Assets Leased None

Growth Potential Participate in more bids. Increase private work (shopping centers, subdivisions, etc.). Added focus on flood control work.

Financial Summary

Business Price: \$3,500,000
Real Estate Price: \$0
Net Liquid Assets: \$0
Total Investment: \$3,500,000
Down Payment: \$3,500,000

Gross Revenue: \$15,916,918 (Pro Forma)
Discretionary Earnings: \$1,033,410 (Pro Forma)
FF&E: \$1,500,000
Inventory at Cost: \$50,000
Auto & Truck: \$58,500

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