



Confidential Business Profile

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**TEXAS PROPERTY TAX CONSULTING COMPANY - 94% RECURRING
REVENUE - PROPERTY FOR SALE OR LEASE**

**Listing ID #: 8143
Listing Agent: Rose Stabler**

General Information

Year Established: 1985
Year Acquired: 1992
General Location: Texas
Employees: FT: 7 PT: 0 Contract: 1 Owners: 2
Operating Hours: 5 days, Mon - Fri 8am - 4:30pm
Reason for Sale: Retirement

Facilities

Type: Free-Standing Building
Size: One-Story 8,360SF / 65% utilized
Rent/Mo: \$4,180
Lease Expires: Seller owns the Property. Land is for
Renewal Option: Sale @\$501,500 or Lease @ \$50,160/yr
Security Dep:
Land Area: .20 Acres Corner Lot / Plenty of Parking

Business Summary

This Texas company, established for over 30 years, operates in a niche industry providing comprehensive, customized tax services for property owners, corporate entities and individuals, in 30 States across the U.S. The company services the energy, manufacturing, industrial, and commercial property sectors. Revenues are approx. 94% recurring annually. Billing occurs on a quarterly / annual basis. Relationships are sticky, with the top 3 clients ranging from 26 to 33 years. There are 7 full-time employees, ranging in tenure from 11 to 16 years, 2 are senior agents and 2 are agents. Tax agents are required to be licensed through the Texas Dept. of Licensing & Regulation. There is a process to become agents and senior agents. All employees are expected to stay under new ownership. The property is for sale or lease.

Assets Included	All assets of the business except exclusions. See list of equipment in file.
Assets Excluded	None
Assets Leased	None
Growth Potential	Implement marketing strategies. Add consulting services for sales and use taxes.

Financial Summary

Business Price: Buyer to Make Offer
Real Estate Price: \$501,600 (Optional)

Gross Revenue:	\$940,168 (Pro Forma)
Discretionary Earnings:	\$222,130 (Pro Forma)
FF&E:	\$22,755

Total Investment: Buyer to Make Offer

The above information has been obtained from the Seller. Certified Business Brokers has not verified this information, nor does it make any representations, express or implied, that this information is accurate. All prospective Buyers should verify information to their satisfaction. Numbers designated as "Proforma" are estimates by the Seller that are not supported by Financial Statements or Tax Returns.