

BUSINESS FOR SALE

BEVERAGE PRODUCTS DISTRIBUTOR



BUSINESS OVERVIEW

This distributor of beverage products has sold successfully since 2012. Inspired by Vancouver and all of its beauty as well as a desire to offer a distinctive local product, the owner sourced and branded products that support the mission – to be socially responsible, environmentally friendly, and proudly Canadian.

Additionally, the business model is simple and duplicable with low overhead generating high margins and utilizing third-party distribution logistics with lean operational costs. A unique opportunity exists for an individual with an entrepreneurial spirit to take over this successful company and take advantage of the established relationships and branding collateral to grow the business. Similarly, this business might be of interest to other food companies seeking a strategic or synergistic add-on to their current offering.

NORMALIZED FINANCIAL SUMMARY

	NORMALIZED REVENUES	SDE *
PROJECTED FYE 2019	\$ 209,000	\$ 113,000
FYE 2018	\$ 209,000	\$ 115,000
FYE 2017	\$ 257,000	\$ 101,000

* SDE - Seller's Discretionary Earnings

SALE INFORMATION

Type of Sale: Share Sale

BUSINESS ASKING PRICE: \$249,000

Inclusions in Asking Price:

- Operational Balance Sheet Inclusive of:
 - Furniture, Fixtures, & Equipment / Goodwill / Normal Net Working Capital of \$15,000

For more information on this business, please contact:

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COMPANY PROFILE

Listing ID:	VANCOBC002-N497
Location:	Metro Vancouver, BC (Relocatable)
NAICS 424490:	Other Grocery and Related Products Wholesalers
Type of Entity:	Corporation

HIGHLIGHTS

- Recognizable brand
- Low overhead
- Good margins
- Strong growing customer list
- Duplicable geographic model
- Product list expansion potential



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