

**EXCLUSIVE DEALER / INSTALLER OF PERMANENT
HOME LIGHTING IN HOUSTON**Listing ID #: 8164
Listing Agent: Chris Adkins**General Information**

Year Established: April, 2018
Year Acquired: June, 2018
General Location: Houston - West
Employees: FT: 2 PT: 1 Contract: 0 Owners: 1
Operating Hours: 5 days, Mon - Fri 8am - 6pm

Reason for Sale: Owner has full-time job; company is
outgrowing time available.

Facilities

Type: Home-Based Business
Size: N/A
Rent/Mo: \$0
Lease Expires: N/A
Renewal Option: N/A
Security Dep: \$0
Land Area: N/A
CAM \$0 Taxes \$0 Ins. \$0

Business Summary

This young company is one of two authorized dealers for a fully patented permanent home lighting product in the Houston area. The business has the exclusive right to sell and install original equipment manufacturer in affluent parts the Houston Metro area. The territory is very desirable and expected to see high volume of growth in sales. The business has been doing installs since June of 2017 and has demonstrated both profitability and month over month growth in sales. This unique company does experience a seasonal lift during the holidays, but also has consistent sales during other months of the year as the product is fully customizable and provides excellent ambiance, lighting, and safety year-round. The current owner works a full-time job and the ownership duties are taking more time than he's able to devote. The new owner can step into the business with a seasoned install team and take over the manger and current owner's functions.

Assets Included All assets of the business except exclusions. See list of equipment in file.

Assets Excluded Cash, Accounts Receivable, Deposits and Personal Items.

Assets Leased None

Growth Potential Hire full-time sales person. Expand marketing channels. Cross promotion with related companies.

Financial Summary

Business Price: \$229,000
Real Estate Price: \$0
Net Liquid Assets: \$0
Total Investment: \$229,000
Down Payment: \$229,000

Gross Revenue: \$405,166 (Pro Forma)
Discretionary Earnings: \$145,546 (Pro Forma)
FF&E: \$5,000
Inventory at Cost: \$2,000
Auto & Truck: \$25,000

The above information has been obtained from the Seller. Certified Business Brokers has not verified this information, nor does it make any representations, express or implied, that this information is accurate. All prospective Buyers should verify information to their satisfaction. Numbers designated as "Proforma" are estimates by the Seller that are not supported by Financial Statements or Tax Returns.