



EXCLUSIVE DEALER / INSTALLER OF PERMANENT HOME LIGHTING IN HOUSTON

Listing ID #: 8164
Listing Agent: Chris Adkins

General Information

Facilities

Year Established:	April, 2018	Type:	Home-Based Business				
Year Acquired:	June, 2018	Size:	N/A				
General Location:	Houston - West	Rent/Mo:	\$0				
Employees:	FT: 2 PT: 1 Contract: 0 Owners: 1	Lease Expires:	N/A				
Operating Hours:	5 days, Mon - Fri 8am - 6pm	Renewal Option:	N/A				
		Security Dep:	\$0				
Reason for Sale:	Owner has full-time job; company is outgrowing time available.	Land Area:	N/A				
		CAM	\$0	Taxes	\$0	Ins.	\$0

Business Summary

This young company is one of two authorized dealers for a fully patented permanent home lighting product in the Houston area. The business has the exclusive right to sell and install original equipment manufacturer in affluent parts the Houston Metro area. The territory is very desirable and expected to see high volume of growth in sales. The business has been doing installs since June of 2017 and has demonstrated both profitability and month over month growth in sales. This unique company does experience a seasonal lift during the holidays, but also has consistent sales during other months of the year as the product is fully customizable and provides excellent ambiance, lighting, and safety year-round. The current owner works a full-time job and the ownership duties are taking more time than he's able to devote. The new owner can step into the business with a seasoned install team and take over the manger and current owner's functions.

Assets Included All assets of the business except exclusions. See list of equipment in file.

Assets Excluded Cash, Accounts Receivable, Deposits and Personal Items.

Assets Leased None

Growth Potential Hire full-time sales person. Expand marketing channels. Cross promotion with related companies.

Financial Summary

Business Price:	\$229,000	Gross Revenue:	\$405,166 (Pro Forma)
Real Estate Price:	\$0	Discretionary Earnings:	\$145,546 (Pro Forma)
Net Liquid Assets:	\$0	FF&E:	\$5,000
Total Investment:	\$229,000	Inventory at Cost:	\$2,000
Down Payment:	\$229,000	Auto & Truck:	\$25,000

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