

# BUSINESS FOR SALE

## HIGH-END FLOORING DISTRIBUTION COMPANY



### BUSINESS OVERVIEW

The company is a distributor of quality hardwood flooring products. It sources high-end hardwood flooring and hardwood products from around the world and carries some exclusive lines of products in its trading area. The company markets and sells its products to high-end retailers, designers, builders, and construction companies in Western Canada and the US.

This is an opportunity for an individual and / or a company to participate in a lucrative distribution business opportunity where your return on invested capital is less than 3 years. It's a turnkey business providing immediate cash flow and the owner is prepared to help a smooth transition to the new ownership.

### NORMALIZED FINANCIAL SUMMARY

	NORMALIZED REVENUES	EBITDA *	SDE **
FYE 2019	\$ 3,847,000	\$ 399,000	\$ 479,000
FYE 2018	\$ 4,011,000	\$ 254,000	\$ 334,000
FYE 2017	\$ 4,426,000	\$ 400,000	\$ 478,000

\* EBITDA - Earnings Before Interest, Taxes, Depreciation, and Amortization

\*\* SDE - Seller's Discretionary Earnings

### SALE INFORMATION

Type of Sale: Share Sale

### BUSINESS ASKING PRICE: \$1,100,000

Inclusions in Asking Price:

- Operational Balance Sheet Inclusive of:
  - Furniture, Fixtures, & Equipment / Goodwill / Normal Net Working Capital of \$800,000 (Inclusive of Inventory)

For more information on this business, please contact:

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### COMPANY PROFILE

Listing ID:	VANCOBC002-N500
Location:	Metro Vancouver, BC
NAICS 41432:	Floor Covering Wholesalers and Distributors
Type of Entity:	Corporation

### HIGHLIGHTS

- Well-established business for decades
- Exclusive product lines
- Large variety of inventory of high-end products
- History of profitability
- Trained staff with long tenures in place



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