



**Listing #2899**  
**Listing Agent: S. Stricker**

## Flooring and Window Covering Store

**Type of Business:**

This well-established flooring and window covering store for sale in Southwest Iowa has an excellent reputation in the community and has many loyal residential and commercial clients. The business has built a staff of knowledgeable design/sales professionals and outstanding subcontract crews that do quality work. The store carries a variety of name brands and has excellent turn time with product delivered weekly.

**Market Opportunity:**

This business is seeing an increase in home remodeling activity in the area which is consistent with the trends across the state and nation. Within a thirty mile radius around the business, there is a tremendous opportunity to grow revenues by expanding product offerings to include cabinets and countertops. The business can also be grown by ramping up its marketing program to a wider geographic area.

**Reason for Selling:**

The owner is ready to retire.

**Financial Statistics:**

Outlined below is a snapshot of the year-to-date plus past three years' revenue along with the net owner benefit.

	<u>10 MO. 2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>
<b>Revenue</b>	\$905,253	\$1,052,090	\$877,357	\$890,845
<b>N.O.B.</b>	\$130,531	\$141,574	\$92,431	\$143,073

\* Net Owner Benefit (N.O.B.) is the amount of cash generated by the business to be used at the discretion of the owner.

The Selling Price is \$400,000 which includes all assets as shown on the Asset List including the real estate at \$120,000.

Real Estate offered through Robert Clements, Next Generation Realty. 2011 NW 100<sup>th</sup> St., Clive, IA 50325

**Disclaimer: The information contained in this document is taken from sources provided by the seller and is not warranted or guaranteed by the Broker. Its content has been approved by the Seller and is subject to corrections and /or changes.**

**For more information on this outstanding acquisition opportunity, please contact:**

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