

BUSINESS FOR SALE

AWARD-WINNING ELECTRICAL CONTRACTOR FOR SALE



BUSINESS OVERVIEW

This is an opportunity to acquire an award-winning Electrical Contracting firm providing 70% residential and 30% commercial electrical services within the Metro Vancouver area. The company operates through systematic processes from the front office to the field technicians, which in turn yields strong profits and repeat customers.

The business provides consistent ongoing customer service training to all the technicians, and has established a strong brand recognition through different marketing strategies.

The ideal buyers may be those possessing the required technical certifications, however this is not a requirement, and also one who can move relatively quickly, as these opportunities are in high demand.

NORMALIZED FINANCIAL SUMMARY

FISCAL YEAR	SALES REVENUES	EBITDA *	SDE **
FYE 2018	\$ 1,628,000	\$ 210,000	\$ 284,000
FYE 2017	\$ 1,690,000	\$ 229,000	\$ 302,000
FYE 2016	\$ 1,699,000	\$ 241,000	\$ 313,000

* EBITDA - Earnings Before Interest, Taxes, Depreciation, and Amortization

** SDE - Seller's Discretionary Earnings

SALE INFORMATION

Type of Sale: Share Sale

BUSINESS ASKING PRICE: \$390,000

Inclusions in Asking Price:

- Operational Balance Sheet Inclusive of:
 - Furniture, Fixtures, & Equipment / Goodwill / Normal Net Working Capital of \$76,000

For more information on this business, please contact:

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COMPANY PROFILE

Listing ID:	VANCOBC002-N506
Location:	Metro Vancouver, BC
NAICS 238210:	Electricians
Type of Entity:	Corporation

HIGHLIGHTS

- Well established business
- Fully automated processes through field and office staff
- Large base of repeat customers
- Award-winning company
- Staff receive ongoing customer service training
- Technicians paid base plus commission
- All season business
- Stable history of profitability

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